

**ASTRO MALAYSIA HOLDINGS BERHAD**  
(932533-V) (Incorporated in Malaysia)

**QUARTERLY REPORT FOR THE  
FINANCIAL PERIOD ENDED 31 JULY 2019**

ASTRO MALAYSIA HOLDINGS BERHAD (932533-V)  
(Incorporated in Malaysia)

QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2019

**QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2019**

The Board of Directors of Astro Malaysia Holdings Berhad (“AMH” or “the Company”) presents the following unaudited condensed consolidated financial statements for the second quarter ended 31 July 2019 which should be read in conjunction with the audited financial statements for the financial year ended 31 January 2019 and the accompanying explanatory notes attached to the unaudited condensed consolidated financial statements.

**UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENTS**

	Note	<u>INDIVIDUAL QUARTER</u>		%	<u>CUMULATIVE QUARTER</u>		%
		<u>QUARTER ENDED</u>	<u>QUARTER ENDED</u>		<u>PERIOD ENDED</u>	<u>PERIOD ENDED</u>	
		<u>31/7/2019</u>	<u>31/7/2018</u>		<u>31/7/2019</u>	<u>31/7/2018</u>	
		RM'm	RM'm		RM'm	RM'm	
<b>Revenue</b>	8	1,236.4	1,416.5	-13	2,470.8	2,727.4	-9
Cost of sales		<u>(770.3)</u>	<u>(1,045.3)</u>		<u>(1,499.4)</u>	<u>(1,810.8)</u>	
<b>Gross profit</b>		466.1	371.2	+26	971.4	916.6	+6
<b>Other operating income</b>		2.9	2.7		4.9	4.6	
Marketing and distribution costs		(91.2)	(125.8)		(183.6)	(253.6)	
Administrative expenses		<u>(109.1)</u>	<u>(123.4)</u>		<u>(239.4)</u>	<u>(246.7)</u>	
<b>Profit from operations</b>		268.7	124.7	+115	553.3	420.9	+31
Finance income		8.2	10.3		12.9	20.4	
Finance costs		(56.2)	(106.2)		(119.1)	(178.1)	
Share of post-tax results from investments accounted for using the equity method		0.1	0.4		0.2	0.9	
<b>Profit before tax</b>	18	220.8	29.2	+656	447.3	264.1	+69
Tax expense	19	<u>(52.9)</u>	<u>(14.5)</u>		<u>(110.1)</u>	<u>(75.5)</u>	
<b>Profit for the financial period</b>		<u>167.9</u>	<u>14.7</u>	+1,042	<u>337.2</u>	<u>188.6</u>	+79
<b>Attributable to:</b>							
Equity holders of the Company		169.4	16.6	+920	345.6	191.3	+81
Non-controlling interests		<u>(1.5)</u>	<u>(1.9)</u>		<u>(8.4)</u>	<u>(2.7)</u>	
		<u>167.9</u>	<u>14.7</u>	+1,042	<u>337.2</u>	<u>188.6</u>	+79
Earnings per share attributable to equity holders of the Company (RM):							
- Basic	27	<u>0.032</u>	<u>0.003</u>		<u>0.066</u>	<u>0.037</u>	
- Diluted	27	<u>0.032</u>	<u>0.003</u>		<u>0.066</u>	<u>0.037</u>	

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**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	<b>INDIVIDUAL QUARTER</b>		<b>CUMULATIVE QUARTER</b>	
	<b>QUARTER ENDED 31/7/2019</b>	<b>QUARTER ENDED 31/7/2018</b>	<b>PERIOD ENDED 31/7/2019</b>	<b>PERIOD ENDED 31/7/2018</b>
	RM'm	RM'm	RM'm	RM'm
<b>Profit for the financial period</b>	167.9	14.7	337.2	188.6
<b>Other comprehensive (loss)/income:</b>				
Items that will be reclassified subsequently to profit or loss:				
- Net change in derivatives used for hedging	(3.4)	50.0	2.2	76.2
- Net change in fair value for financial assets	-	-	6.6	-
Foreign currency translation	0.6	(3.5)	(0.5)	(8.8)
Taxation	0.3	(11.8)	(1.1)	(19.6)
Other comprehensive (loss)/income, net of tax	(2.5)	34.7	7.2	47.8
<b>Total comprehensive income for the financial period</b>	<b>165.4</b>	<b>49.4</b>	<b>344.4</b>	<b>236.4</b>
<b>Attributable to:</b>				
Equity holders of the Company	166.9	51.3	352.8	239.1
Non-controlling interests	(1.5)	(1.9)	(8.4)	(2.7)
	<b>165.4</b>	<b>49.4</b>	<b>344.4</b>	<b>236.4</b>

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QUARTERLY REPORT FOR THE SECOND QUARTER ENDED 31 JULY 2019

**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET**

	Note	AS AT 31/7/2019 Unaudited RM'm	AS AT 31/1/2019 Audited RM'm
<b>Non-current assets</b>			
Property, plant and equipment		751.7	2,233.1
Right-of-use assets		1,402.1	-
Investments in joint ventures		2.4	2.2
Other investment		10.7	4.1
Receivables	22	151.1	180.0
Deferred tax assets		133.9	123.5
Derivative financial instruments	21	62.6	83.2
Intangible assets		2,057.4	2,091.9
		<u>4,571.9</u>	<u>4,718.0</u>
<b>Current assets</b>			
Inventories		20.8	16.3
Other investment		594.4	348.7
Receivables	22	656.1	808.4
Contract assets		13.2	9.6
Derivative financial instruments	21	58.1	64.9
Tax recoverable		9.4	10.2
Cash and bank balances		436.7	283.5
		<u>1,788.7</u>	<u>1,541.6</u>
<b>Total assets</b>		<u>6,360.6</u>	<u>6,259.6</u>
<b>Current liabilities</b>			
Payables	23	1,093.7	1,257.9
Contract liabilities		189.3	208.7
Derivative financial instruments	21	6.6	11.5
Borrowings	20	471.1	475.0
Tax liabilities		62.6	26.7
		<u>1,823.3</u>	<u>1,979.8</u>
<b>Net current liabilities</b>		<u>(34.6)</u>	<u>(438.2)</u>
<b>Non-current liabilities</b>			
Payables	23	324.0	411.6
Derivative financial instruments	21	2.2	4.1
Borrowings	20	3,281.1	3,095.7
Deferred tax liabilities		89.1	89.5
		<u>3,696.4</u>	<u>3,600.9</u>
<b>Total liabilities</b>		<u>5,519.7</u>	<u>5,580.7</u>
<b>Net assets</b>		<u>840.9</u>	<u>678.9</u>

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**UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET**

	Note	AS AT 31/7/2019 Unaudited RM'm	AS AT 31/1/2019 Audited RM'm
<b>Capital and reserves attributable to equity holders of the Company</b>			
Share capital		6,727.9	6,727.9
Exchange reserve		2.9	3.4
Capital reorganisation reserve		(5,470.2)	(5,470.2)
Hedging reserve		3.0	1.9
Fair value reserve		6.6	-
Share scheme reserve		0.4	0.3
Accumulated losses		(514.9)	(678.0)
		<u>755.7</u>	<u>585.3</u>
Non-controlling interests		85.2	93.6
<b>Total equity</b>		<u><u>840.9</u></u>	<u><u>678.9</u></u>

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**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

Attributable to equity holders of the Company

<b>Period ended 31/7/2019</b>	Share capital	Exchange reserve	Capital reorganisation reserve	Hedging reserve	Fair value reserve	Share scheme reserve	Accumulated losses	Total	Non-controlling interests	Total
	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm
At 1/2/2019	6,727.9	3.4	(5,470.2)	1.9	-	0.3	(678.0)	585.3	93.6	678.9
Profit/(loss) for the financial period	-	-	-	-	-	-	345.6	345.6	(8.4)	337.2
Other comprehensive (loss)/income for the financial period	-	(0.5)	-	1.1	6.6	-	-	7.2	-	7.2
<b>Total comprehensive (loss)/income for the financial period</b>	-	(0.5)	-	1.1	6.6	-	345.6	352.8	(8.4)	344.4
Ordinary shares dividends	-	-	-	-	-	-	(182.5)	(182.5)	-	(182.5)
Share-based payment transaction	-	-	-	-	-	0.1	-	0.1	-	0.1
<b>Transactions with owners</b>	-	-	-	-	-	0.1	(182.5)	(182.4)	-	(182.4)
At 31/7/2019	6,727.9	2.9	(5,470.2)	3.0	6.6	0.4	(514.9)	755.7	85.2	840.9

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**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (continued)**

Period ended 31/7/2018	Attributable to equity holders of the Company							Total	Non-controlling interests	Total
	Share capital	Exchange reserve	Capital reorganisation reserve	Hedging reserve	Fair value reserve	Share scheme reserve	Accumulated losses			
	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm	RM'm			
At 31/1/2018, as reported	6,726.9	13.0	(5,470.2)	(49.2)	(0.4)	10.4	(576.9)	653.6	(0.3)	653.3
Effects arising from adoption of :										
- MFRS 15	-	-	-	-	-	-	5.1	5.1	-	5.1
- MFRS 9	-	-	-	-	0.4	-	(6.6)	(6.2)	-	(6.2)
At 1/2/2018, as adjusted	6,726.9	13.0	(5,470.2)	(49.2)	-	10.4	(578.4)	652.5	(0.3)	652.2
Profit/(loss) for the financial period	-	-	-	-	-	-	191.3	191.3	(2.7)	188.6
Other comprehensive (loss)/income for the financial period	-	(8.8)	-	56.6	-	-	-	47.8	-	47.8
<b>Total comprehensive (loss)/ income for the financial period</b>	-	(8.8)	-	56.6	-	-	191.3	239.1	(2.7)	236.4
Ordinary shares dividends	-	-	-	-	-	-	(312.8)	(312.8)	-	(312.8)
Issuance of shares to non-controlling interests	-	-	-	-	-	-	-	-	96.0	96.0
Share-based payment transaction	-	-	-	-	-	1.7	-	1.7	-	1.7
<b>Transactions with owners</b>	-	-	-	-	-	1.7	(312.8)	(311.1)	96.0	(215.1)
At 31/7/2018	6,726.9	4.2	(5,470.2)	7.4	-	12.1	(699.9)	580.5	93.0	673.5

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**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>PERIOD ENDED 31/7/2019</b>	<b>PERIOD ENDED 31/7/2018</b>
	<b>RM'm</b>	<b>RM'm</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
<b>Profit before tax</b>	447.3	264.1
<u>Adjustments for:</u>		
Non-cash items <sup>^</sup>	558.0	624.1
Interest expense	109.1	120.2
Interest income	(12.9)	(20.2)
<b>Operating cash flows before changes in working capital</b>	<u>1,101.5</u>	<u>988.2</u>
Changes in working capital	(196.1)	61.5
<b>Cash flows from operations</b>	905.4	1,049.7
Income tax paid	(85.3)	(122.3)
Interest received	4.6	1.8
<b>Net cash flows generated from operating activities</b>	<u>824.7</u>	<u>929.2</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from disposal of property, plant and equipment and intangibles	0.8	0.2
Purchase of property, plant and equipment and intangibles	(228.2)	(237.9)
Purchase of unit trusts	(239.2)	(8.9)
Placements of fixed deposits	(6.0)	(18.1)
Investment in associate	-	(0.8)
<b>Net cash flows used in investing activities</b>	<u>(472.6)</u>	<u>(265.5)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Dividends paid	(182.5)	(312.8)
Interest paid	(45.9)	(60.8)
Payment for set-top boxes	(32.0)	(163.6)
Payment of finance lease liabilities	(131.8)	(116.2)
Net drawdown of borrowings	187.8	81.6
<b>Net cash flows used in financing activities</b>	<u>(204.4)</u>	<u>(571.8)</u>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	147.7	91.9
<b>EFFECTS OF FOREIGN EXCHANGE RATE CHANGES</b>	(0.5)	(8.8)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE FINANCIAL PERIOD</b>	<u>240.5</u>	<u>233.6</u>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE FINANCIAL PERIOD<sup>#</sup></b>	<u>387.7</u>	<u>316.7</u>

<sup>^</sup> Non-cash items mainly represent amortisation of intangible assets and depreciation of property, plant and equipment as disclosed in Note 18.

<sup>#</sup> The difference between the cash and cash equivalents and cash and bank balances represent deposits with banks that have maturity periods of more than 3 months.

Material Non-Cash Transaction

During the financial period ended 31 July 2019, the Group acquired set-top boxes by means of vendor financing amounting to RM64.2m (31 July 2018: RM87.8m). The Group repaid RM32.0m (31 July 2018: RM163.6m) in relation to vendor financing for set-top boxes and RM119.7m (31 July 2018: RM116.2m) in relation to finance lease for transponders.



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**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134**

**1 BASIS OF PREPARATION**

The unaudited quarterly report has been prepared in accordance with the reporting requirements as set out in Malaysian Financial Reporting Standard (“MFRS”) 134 “Interim Financial Reporting”, Paragraph 9.22 and Appendix 9B of the Bursa Malaysia Securities Berhad Main Market Listing Requirements (“Bursa Securities Listing Requirements”) and should be read in conjunction with the audited financial statements for the financial year ended 31 January 2019.

The significant accounting policies and methods adopted for the unaudited condensed financial statements are consistent with those adopted for the audited financial statements for the financial year ended 31 January 2019, except for changes arising from the adoption of MFRS 16 Leases as described below:

**MFRS 16 Leases**

The Group has adopted MFRS 16 in the current financial period, where MFRS 16 supersedes MFRS 117 Leases and the related interpretations. Under MFRS 16, a lease is a contract (or part of contract) that conveys the right to control the use of an identified assets for a period of time in exchange for consideration.

MFRS 16 eliminates the classification of leases by the lessee as either finance leases (on balance sheet) or operating leases (off balance sheet). MFRS 16 requires the lessee to recognise a “right-of-use” of the underlying assets and a lease liability reflecting future lease payments for most leases.

The right-of-use asset is depreciated in accordance with the principles in MFRS 116 Property, Plant and Equipment and the lease liability is accreted over time with interest expense recognised in the income statement.

(a) Impact of adoption of MFRS 16

On the date of initial application, the Group applied the simplified transition approach and did not restate comparative amounts for the period prior to first adoption. The impact of adopting MFRS 16 to opening balances are as follows:

Balance sheet

**Impact of adopting MFRS 16 at 1 February 2019:**

	<b>RM'm</b>
Property, plant and equipment	(1,403.7)
Right-of-use assets	1,495.1
Prepayments	(2.7)
Finance lease liabilities	<u>(88.7)</u>

The finance lease liabilities were measured at the present value of the remaining lease payments, discounted using the incremental borrowing rate as at 1 February 2019. Right-of-use assets were measured at an amount equal to the lease liabilities, adjusted by the amount of the prepaid or accrued lease payments. Accordingly, there is no impact to the accumulated losses of the Group as at 1 February 2019.

On the income statement, expenses which previously included operating lease rental within EBITDA as defined in Note 14, were replaced by interest expenses on lease liabilities and depreciation of the right-of-use assets. On the statement of cash flows, operating lease rental outflows previously recorded within “net cash flows from operating activities” were reclassified as “net cash flows used in financing activities” for repayment of principal and interest of lease liabilities.

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**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)**

**1 BASIS OF PREPARATION (continued)**

The adoption of the following MFRSs and Amendments to MFRSs that came into effect on 1 February 2019 did not have any significant impact on the unaudited condensed consolidated financial statements upon their initial application.

- IC Interpretation 23 Uncertainty over Income Tax Treatments (effective from 1 January 2019)
- Amendments to MFRS 128 Long-term Interests in Associates and Joint Ventures (effective from 1 January 2019)
- Amendments to MFRS 9 Prepayment Features with Negative Compensation (effective from 1 January 2019)
- Amendments to MFRS 119 Plan Amendment, Curtailment or Settlement (effective from 1 January 2019)
- Annual improvements to MFRS Standards 2015-2017 cycle (effective from 1 January 2019)

**MFRSs and Amendments to MFRSs that are applicable to the Group but not yet effective**

The Group has not early adopted the following accounting standards that have been issued by the Malaysian Accounting Standards Board (“MASB”) as these are effective for the financial periods beginning on or after 1 February 2020:

- Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective date yet to be determined by Malaysian Accounting Standards Board)
- Amendments to References to the Conceptual Framework in MFRS Standards (effective from 1 January 2020)
- Definitions of a Business (Amendments to MFRS 3 Business Combinations) (effective from 1 January 2020)
- Definition of Material (Amendments to MFRS 101 Presentation of Financial Statements and MFRS 108 Accounting Policies, Changes in Accounting Estimates and Errors) (effective from 1 January 2020)

**2 SEASONAL/CYCLICAL FACTORS**

The operations of the Group were not significantly affected by seasonal and cyclical factors.

**3 UNUSUAL ITEMS**

There were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group in the financial period ended 31 July 2019.

**4 MATERIAL CHANGES IN ESTIMATES**

There were no material changes in estimates of amounts reported in the prior financial year that have a material effect in the financial period ended 31 July 2019.

**5 DEBT AND EQUITY SECURITIES**

On 28 March 2019, a wholly-owned subsidiary of the Company, MEASAT Broadcast Network Systems Sdn. Bhd. (“MBNS”) had drawn down the first tranche from term loan facility of RM300 million (“Facility”) from AmBank (M) Berhad amounting to RM50 million at a floating interest rate of 5.298%.

On 28 June 2019, MBNS had drawn down the remaining balance of the Facility amounting to RM250 million at a floating interest rate of 4.9542% per annum. The interest of the Facility is payable quarterly and the final maturity on 28 March 2024. As at 31 July 2019, all-in average interest rate of the Facility is 4.9531% per annum.

Save as disclosed above, there were no other issuance, repurchase and repayment of debt and equity securities during the financial period ended 31 July 2019.

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**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)**

**6 DIVIDENDS PAID**

During the financial period ended 31 July 2019, the following dividend payments were made:

- (i) Fourth interim single-tier dividend of 1.5 sen per ordinary share in respect of the financial year ended 31 January 2019 amounting to RM78,214,718 was paid on 25 April 2019.
- (ii) First interim single-tier dividend of 2.0 sen per ordinary share in respect of the financial year ending 31 January 2020 amounting to RM104,286,290 was paid on 25 July 2019.

Refer to Note 26 for dividends declared during the second quarter ended 31 July 2019.

**7 SEGMENT RESULTS AND REPORTING**

For management purposes, the Group is organised into business units based on their services and has three key reportable segments based on operating segments as follows:

- (i) The television segment is a provider of television services including television content creation, aggregation and distribution, talent management, multimedia interactive services and digital media;
- (ii) The radio segment is a provider of radio broadcasting services;
- (iii) Home-shopping business; and
- (iv) Other non-reportable segments.

The corporate function relates to treasury and management services and is not an operating segment. The corporate function is presented as part of the reconciliation to the consolidated total.

Transactions between segments are carried out on mutually agreed basis. The effects of such inter-segment transactions are eliminated on consolidation. The measurement basis and classification are consistent with those adopted in the previous financial year.

Segment profit, which is profit before tax, is used to measure performance as management believes that such information is the most relevant in evaluating the results. Income taxes are managed on a group basis and are not allocated to operating segments.

<u>Period ended</u> <u>31/7/2019</u>	<u>Television</u> <u>RM'm</u>	<u>Radio</u> <u>RM'm</u>	<u>Home-</u> <u>shopping</u> <u>RM'm</u>	<u>Others</u> <u>RM'm</u>	<u>Corporate</u> <u>Function</u> <u>RM'm</u>	<u>Elimination</u> <u>RM'm</u>	<u>Total</u> <u>RM'm</u>
External revenue	2,171.8	125.0	174.0	-	-	-	2,470.8
Segment profit/(loss) – Profit/(loss) before tax	404.6	63.3	(8.1)	0.5	(18.5)	5.5	447.3
<u>Period ended</u> <u>31/7/2018</u>	<u>Television</u> <u>RM'm</u>	<u>Radio</u> <u>RM'm</u>	<u>Home-</u> <u>shopping</u> <u>RM'm</u>	<u>Others</u> <u>RM'm</u>	<u>Corporate</u> <u>Function</u> <u>RM'm</u>	<u>Elimination</u> <u>RM'm</u>	<u>Total</u> <u>RM'm</u>
External revenue	2,407.1	142.7	177.0	-	0.6	-	2,727.4
Segment profit/(loss) – Profit/(loss) before tax	191.2	72.5	(7.0)	(6.0)	(16.4)	29.8	264.1

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**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)**

**7 SEGMENT RESULTS AND REPORTING (continued)**

<u>Quarter ended</u> <u>31/7/2019</u>	<u>Television</u> <u>RM'm</u>	<u>Radio</u> <u>RM'm</u>	<u>Home-</u> <u>shopping</u> <u>RM'm</u>	<u>Others</u> <u>RM'm</u>	<u>Corporate</u> <u>Function</u> <u>RM'm</u>	<u>Elimination</u> <u>RM'm</u>	<u>Total</u> <u>RM'm</u>
External revenue	1,080.4	65.5	90.5	-	-	-	1,236.4
Segment profit/(loss) – Profit/(loss) before tax	201.5	34.4	(3.6)	2.2	(10.8)	(2.9)	220.8
<u>Quarter ended</u> <u>31/7/2018</u>	<u>Television</u> <u>RM'm</u>	<u>Radio</u> <u>RM'm</u>	<u>Home-</u> <u>shopping</u> <u>RM'm</u>	<u>Others</u> <u>RM'm</u>	<u>Corporate</u> <u>Function</u> <u>RM'm</u>	<u>Elimination</u> <u>RM'm</u>	<u>Total</u> <u>RM'm</u>
External revenue	1,247.5	75.2	93.5	-	0.3	-	1,416.5
Segment (loss)/profit – (Loss)/profit before tax	(13.5)	39.5	(4.6)	(2.4)	(10.8)	21.0	29.2

**8 REVENUE**

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTER</u>	
	<u>QUARTER</u> <u>ENDED</u> <u>31/7/2019</u> <u>RM'm</u>	<u>QUARTER</u> <u>ENDED</u> <u>31/7/2018</u> <u>RM'm</u>	<u>PERIOD</u> <u>ENDED</u> <u>31/7/2019</u> <u>RM'm</u>	<u>PERIOD</u> <u>ENDED</u> <u>31/7/2018</u> <u>RM'm</u>
Subscription	924.9	1,029.2	1,853.0	2,031.7
Advertising	157.7	161.4	302.3	312.0
Merchandise sales	90.4	93.6	173.3	176.5
Others	63.4	132.3	142.2	207.2
	<u>1,236.4</u>	<u>1,416.5</u>	<u>2,470.8</u>	<u>2,727.4</u>

**9 CHANGES IN THE COMPOSITION OF THE GROUP**

On 10 May 2019, Astro Entertainment Sdn Bhd (“AESB”), a wholly-owned subsidiary of the Company had disposed of its entire 20% equity stake held in Turner Astro Limited for a nominal consideration of HKD2.00 and terminated the joint venture arrangement pursuant to the Sale and Purchase Agreement and the Letter Agreement for Termination of the Joint Venture Agreement, both of which were dated 10 May 2019, entered into between AESB and Turner Asia Pacific Ventures, Inc.

Save as disclosed above, there were no changes in the composition of the Group during the financial period ended 31 July 2019.

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**PART A – EXPLANATORY NOTES PURSUANT TO  
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**10 INDEMNITY, GUARANTEES AND CONTINGENT ASSETS**

**a. Indemnity and guarantees**

Details of the indemnity and guarantees of the Group as at 31 July 2019, for which no provision has been made in the interim financial statements, are as set out below:

	<b>Group</b>	
	<b>31/7/2019</b>	<b>31/1/2019</b>
	<b>RM'm</b>	<b>RM'm</b>
Indemnity given to financial institutions in respect of bank guarantees issued (unsecured):		
- Programme rights vendors <sup>1</sup>	-	37.1
- Others <sup>2</sup>	5.0	7.4
Other indemnities:		
- Guarantee to programme rights vendor provided by AMH <sup>1</sup>	-	741.3
	5.0	785.8

Notes:

<sup>1</sup> Included as part of the programming commitments for programme rights as set out in Note 11.

<sup>2</sup> Consist of bank guarantees issued mainly to Royal Malaysian Customs, utility companies and other statutory bodies.

**b. Contingent assets**

There were no significant contingent assets as at 31 July 2019 (31 January 2019: Nil).

**11 COMMITMENTS**

The Group has the following commitments not provided for in the interim financial statements as at the end of the financial period:

	<b>Group</b>	
	<b>31/7/2019</b>	<b>31/1/2019</b>
	<b>RM'm</b>	<b>RM'm</b>
<b>Approved and contracted for:</b>		
Property, plant and equipment*	1,533.9	51.3
Software	47.5	99.5
Film library and programme rights	426.0	395.6
	2,007.4	546.4

\* Included in approved and contracted for is the supply of transponder capacity to MBNS by MEASAT Communication Systems Sdn Bhd (“MCSSB”) on MEASAT 3d satellite of RM1,448.6m (31 January 2019: Nil). MCSSB is a subsidiary of a company in which, a substantial shareholder, Ananda Krishnan Tatparanandam (“TAK”) has a 100% direct equity interest.

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**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)**

**12 SIGNIFICANT RELATED PARTY DISCLOSURES**

The Group has a number of related party transactions with companies directly or indirectly controlled by or associated with Usaha Tegas Sdn. Bhd. (“UTSB”) as well as companies or entities directly or indirectly controlled by or associated with Ananda Krishnan Tatparanandam (“TAK”) or in which he is deemed to have an interest, both of whom are deemed substantial shareholders of the Company.

UTSB has a 23.95% indirect interest in the Company through its wholly-owned subsidiaries All Asia Media Equities Limited and Usaha Tegas Entertainment Systems Sdn Bhd. The ultimate holding company of UTSB is PanOcean Management Limited (“PanOcean”). PanOcean is the trustee of a discretionary trust, the beneficiaries of which are members of the family of TAK and foundations including those for charitable purposes. Although PanOcean and TAK are deemed to have an interest in the shares of the Company, they do not have any economic or beneficial interest over such shares as such interest is held subject to the terms of the discretionary trust.

TAK also has a deemed interest in the shares of the Company via entities which are the direct shareholders of the Company and held by companies ultimately controlled by TAK.

Listed below are the significant transactions and balances with related parties of the Group during the current financial period. The related party transactions described below were carried out on agreed terms with the related parties.

<b><u>Related Parties</u></b>	<b><u>Relationship</u></b>
ASTRO Overseas Limited (“AOL”)	Subsidiary of Astro Holdings Sdn Bhd (“AHSB”), a company jointly controlled by UTSB and Khazanah Nasional Berhad, pursuant to a shareholders’ agreement in relation to AHSB
Maxis Broadband Sdn. Bhd. (“Maxis Broadband”)	Subsidiary of a joint venture of UTSB
MEASAT International (South Asia) Ltd. (“MISAL”)	Indirect subsidiary of a company in which TAK has a 100% direct equity interest
Sun TV Network Limited (“Sun TV”)	Joint venture partner of AOL

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**PART A – EXPLANATORY NOTES PURSUANT TO  
MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)**

**12 SIGNIFICANT RELATED PARTY DISCLOSURES (continued)**

	Transaction for the period ended <u>31/7/2019</u> RM'm	Transaction for the period ended <u>31/7/2018</u> RM'm	Balances due from/(to) as at <u>31/7/2019*</u> RM'm	Balances due from/(to) as at <u>31/1/2019*</u> RM'm
(i) Purchases of goods and services				
- Maxis Broadband (Telecommunication services)	25.6	43.7	(19.4)	(21.8)
- MISAL (Deposit paid on transponder lease)	-	-	57.4	56.3
- Sun TV (Programme broadcast rights)	20.6	19.8	(20.2)	(18.8)

**13 FAIR VALUE MEASUREMENTS**

Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.
- Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly (ie. from prices) or indirectly (ie. derived from prices).
- Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

**(a) Financial instruments carried at amortised cost**

The carrying amounts of financial assets and liabilities of the Group as at 31 July 2019 approximated their fair values except as set out below:

Liabilities measured at amortised cost:

	Carrying amount RM'm	Level 1 RM'm	Level 2 RM'm	Level 3 RM'm
<u>31 July 2019</u>				
Borrowings – finance lease liabilities	(1,587.6)	-	(1,674.9)	-
<u>31 January 2019</u>				
Borrowings – finance lease liabilities	(1,569.7)	-	(1,625.5)	-

The fair value of financial instruments categorised at Level 2 is determined based on a discounted cash flow analysis, using contractual cash flows and market interest rates.

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**PART A – EXPLANATORY NOTES PURSUANT TO  
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**13 FAIR VALUE MEASUREMENTS (continued)**

**(b) Financial instruments carried at fair value**

The following table represents the assets and liabilities measured at fair value:

Assets/(Liabilities) measured at fair value:

<u>Recurring fair value measurements</u>	<u>Carrying amount</u> RM'm	<u>Level 1</u> RM'm	<u>Level 2</u> RM'm	<u>Level 3</u> RM'm
<u>31 July 2019</u>				
Other investment – preference shares in unquoted company	10.7	-	10.7	-
Other investment- investment in unit trusts	594.4	594.4	-	-
Forward foreign currency exchange contracts – cash flow hedges	2.4	-	2.4	-
Foreign currency options	0.5	-	0.5	-
Interest rate swaps – cash flow hedges	(1.8)	-	(1.8)	-
Cross-currency interest rate swaps – cash flow hedges	110.8	-	110.8	-
	<u>110.8</u>	<u>-</u>	<u>110.8</u>	<u>-</u>
<u>31 January 2019</u>				
Other investment – preference shares in unquoted company	4.1	-	4.1	-
Other investment- investment in unit trusts	348.7	348.7	-	-
Forward foreign currency exchange contracts – cash flow hedges	(4.3)	-	(4.3)	-
Foreign currency option	1.5	-	1.5	-
Interest rate swaps – cash flow hedges	(0.3)	-	(0.3)	-
Cross-currency interest rate swaps – cash flow hedges	135.6	-	135.6	-
	<u>135.6</u>	<u>-</u>	<u>135.6</u>	<u>-</u>

The valuation technique used to derive the Level 2 fair value for derivative financial instruments is as disclosed in Note 21.

During the financial period, there were no transfer between Level 1 and Level 2 fair value measurement, and no transfer into and out of Level 3 fair value measurement.



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BURSA SECURITIES LISTING REQUIREMENTS**

**14 ANALYSIS OF PERFORMANCE**

- (a) Performance of the current quarter (Second Quarter FY20) against the corresponding quarter (Second Quarter FY19):

*All amounts in RM'm unless otherwise stated*

	Financial Highlights		%	Key Operating Indicators	
	QUARTER	QUARTER		QUARTER	QUARTER
	ENDED	ENDED		ENDED	ENDED
	31/7/2019	31/7/2018		31/7/2019	31/7/2018
<b><u>Consolidated Performance</u></b>					
Total revenue	1,236.4	1,416.5	-13		
EBITDA <sup>1</sup>	437.3	288.6	+52		
EBITDA margin (%)	35.4	20.4	+15		
Profit from operations	268.7	124.7	+115		
Profit before tax	220.8	29.2	+656		
Net profit	167.9	14.7	+1,042		
Profit attributable to ordinary equity holders of the Company	169.4	16.6	+920		
<b><u>(i) Television</u></b>					
Subscription revenue	924.9	1,029.2	-10		
Advertising revenue	92.3	86.2	+7		
Other revenue	63.2	132.1	-52		
Total revenue	1,080.4	1,247.5	-13		
EBITDA <sup>1</sup>	413.0	251.8	+64		
EBITDA margin (%)	38.2	20.2	+18		
Profit/(loss) before tax	201.5	(13.5)	+1,593		
Pay-TV residential ARPU <sup>2</sup> (RM)				100.0	99.9

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (a) Performance of the current quarter (Second Quarter FY20) against the corresponding quarter (Second Quarter FY19) (continued):

*All amounts in RM'm unless otherwise stated*

	Financial Highlights		%	Key Operating Indicators	
	QUARTER ENDED	QUARTER ENDED		QUARTER ENDED	QUARTER ENDED
	31/7/2019	31/7/2018		31/7/2019	31/7/2018
<b><u>(ii) Radio</u></b>					
Revenue	65.5	75.2	-13		
EBITDA <sup>1</sup>	35.0	39.6	-12		
EBITDA margin (%)	53.4	52.7	+1		
Profit before tax	34.4	39.5	-13		
Listeners ('mil)				16.7 <sup>3</sup>	16.9 <sup>4</sup>
<b><u>(iii) Home-shopping</u></b>					
Revenue	90.5	93.5	-3		
EBITDA <sup>1</sup>	(2.6)	(3.9)	+33		
EBITDA margin (%)	(2.9)	(4.2)	+1		
Loss before tax	3.6	4.6	+22		

**Notes:**

- Earnings before interest, tax, depreciation and amortisation (“EBITDA”) represent profit/(loss) before net finance costs, tax, impairment, write-off and depreciation of property, plant and equipment and amortisation of intangible assets such as software (but excluding amortisation of film library and program rights which are expensed as part of cost of sales), impairment of investments and share of post-tax results from investments accounted for using the equity method.
- Average Revenue Per User (“ARPU”) is the monthly average revenue per residential subscriber. ARPU is calculated by dividing the total subscription revenue derived from residential subscribers over the last twelve months with average number of residential subscribers over the same period.
- Based on the Radio Listenership Survey by GFK dated 23 May 2019 for Peninsular Malaysia and 29 November 2018 for East Malaysia.
- Based on the Radio Listenership Survey by GFK dated 6 June 2018 for Peninsular Malaysia and 13 September 2017 for East Malaysia.

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BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (a) Performance of the current quarter (Second Quarter FY20) against the corresponding quarter (Second Quarter FY19) (continued):

**Consolidated Performance**

**Revenue**

Revenue for the current quarter of RM1,236.4m was lower by RM180.1m or 12.7% against corresponding quarter of RM1,416.5m. This was mainly due to a decrease in subscription revenue and licensing income.

**EBITDA margin**

EBITDA margin improved by 15.0% against corresponding quarter. This is contributed by lower content costs and marketing and distribution expenses.

**Net Profit**

Net profit increased by RM153.2m or 1,042.2% compared with the corresponding quarter mainly due to increase in EBITDA and lower net finance costs, offset by higher tax expenses.

**Television**

Revenue for the current quarter of RM1,080.4m was lower by RM167.1m or 13.4% against corresponding quarter of RM1,247.5m. This was mainly due to a decrease in subscription revenue and licensing income.

The increase in Television EBITDA by RM161.2m or 64.0% against corresponding quarter mainly due to lower content costs and marketing and distribution costs. The increase was offset by lower revenue, as explained above.

**Radio**

Radio's revenue for the current quarter of RM65.5m was lower by RM9.7m or 12.9% compared with the corresponding quarter of RM75.2m. The lower revenue performance was due to an unfavourable operating environment leading to lower client advertising spend.

The lower revenue resulted in lower EBITDA of RM35.0m, a decline of RM4.6m or 11.6% compared with the corresponding quarter of RM39.6m.

**Home-shopping**

Home-shopping's revenue for the current quarter of RM90.5m was lower compared with the corresponding quarter of RM93.5m as revenue performance in the corresponding quarter was driven by the tax holiday and FIFA World Cup sales campaign.

Home-shopping EBITDA improved by RM1.3m against corresponding quarter, primarily due to less tactical campaigns during the quarter.

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14 ANALYSIS OF PERFORMANCE (continued)

(b) Performance of the current quarter (Second Quarter FY20) against the preceding quarter (First Quarter FY20):

	<i>All amounts in RM'm unless otherwise stated</i>				
	<b>Financial Highlights</b>		%	<b>Key Operating Indicators</b>	
	QUARTER	QUARTER		QUARTER	QUARTER
	ENDED	ENDED	ENDED	ENDED	
	<u>31/7/2019</u>	<u>30/4/2019</u>		<u>31/7/2019</u>	<u>30/4/2019</u>
<b><u>Consolidated Performance</u></b>					
Total revenue	1,236.4	1,234.4	+0		
EBITDA <sup>1</sup>	437.3	443.5	-1		
EBITDA margin (%)	35.4	35.9	-1		
Profit from operations	268.7	284.6	-6		
Profit before tax	220.8	226.5	-3		
Net profit	167.9	169.3	-1		
Profit attributable to ordinary equity holders of the Company	169.4	176.2	-4		
<b><u>(i) Television</u></b>					
Subscription revenue	924.9	928.1	-0		
Advertising revenue	92.3	85.1	+8		
Other revenue	63.2	78.2	-19		
Total revenue	1,080.4	1,091.4	-1		
EBITDA <sup>1</sup>	413.0	416.1	-1		
EBITDA margin (%)	38.2	38.1	0		
Profit before tax	201.5	203.1	-1		
Pay-TV residential ARPU <sup>2</sup> (RM)				100.0	100.4
<b><u>(ii) Radio</u></b>					
Revenue	65.5	59.5	+10		
EBITDA <sup>1</sup>	35.0	29.7	+18		
EBITDA margin (%)	53.4	49.9	+4		
Profit before tax	34.4	28.9	+19		
Listeners ('mil)				16.7 <sup>3</sup>	16.7 <sup>3</sup>

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**14 ANALYSIS OF PERFORMANCE (continued)**

- (b) Performance of the current quarter (Second Quarter FY20) against the preceding quarter (First Quarter FY20) (continued):

*All amounts in RM'm unless otherwise stated*

<b>Financial Highlights</b>			<b>Key Operating Indicators</b>	
QUARTER ENDED	QUARTER ENDED	%	QUARTER ENDED	QUARTER ENDED
<u>31/7/2019</u>	<u>30/4/2019</u>		<u>31/7/2019</u>	<u>30/4/2019</u>

**(iii) Home-shopping**

Revenue	90.5	83.5	+8
EBITDA <sup>1</sup>	(2.6)	(3.4)	+24
EBITDA margin (%)	(2.9)	(4.1)	+1
Loss before tax	3.6	4.5	+20

**Notes:**

- Earnings before interest, tax, depreciation and amortisation (“EBITDA”) represent profit/(loss) before net finance costs, tax, impairment, write-off and depreciation of property, plant and equipment and amortisation of intangible assets such as software (but excluding amortisation of film library and program rights which are expensed as part of cost of sales), impairment of investments and share of post-tax results from investments accounted for using the equity method.
- Average Revenue Per User (“ARPU”) is the monthly average revenue per residential subscriber. ARPU is calculated by dividing the total subscription revenue derived from residential subscribers over the last twelve months with average number of residential subscribers over the same period.
- Based on the Radio Listenership Survey by GFK dated 23 May 2019 for Peninsular Malaysia and 29 November 2018 for East Malaysia.

**Consolidated Performance**

**Revenue**

Revenue for the current quarter of RM1,236.4m grew by RM2.0m or 0.2% compared to the preceding quarter of RM1,234.4m. This was contributed by an increase in advertising revenue and merchandise sales, offset by decrease in subscription revenue and sales of programming rights.

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BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (b) Performance of the current quarter (Second Quarter FY20) against the preceding quarter (First Quarter FY20) (continued):

**Consolidated Performance (continued)**

**EBITDA margin**

EBITDA margin drop by 0.5% mainly due to higher content costs, mitigated by lower impairment of receivables.

**Net Profit**

Net profit decreased by RM1.4m or 0.8% to RM167.9m during the quarter. The decrease was in tandem with the decrease in EBITDA, as mentioned above and increase in amortisation of intangible assets. The decrease was offset by lower net finance costs and tax expenses.

**Television**

Revenue for the current quarter of RM1,080.4m was lower by RM11.0m or 1.0% against preceding quarter of RM1,091.4m. This was mainly due to decrease in subscription revenue and sales of programming rights, offset by an increase in advertising revenue.

EBITDA decreased by RM3.1m or 0.7% against the preceding quarter mainly due to higher content costs, mitigated by lower impairment of receivables and staff related costs.

**Radio**

Radio's revenue for the current quarter of RM65.5m was higher by RM6.0m or 10.1% compared with the preceding quarter of RM59.5m. The higher revenue performance for the quarter was due to the seasonality factors.

The higher revenue resulted in higher EBITDA of RM35.0m, an increase of RM5.3m or 17.8% compared with the preceding quarter.

**Home-shopping**

Home-shopping's revenue for the current quarter of RM90.5m was higher by RM7.0m or 8.4% compared with the preceding quarter of RM83.5m. The increase in revenue was due to the spur in sales driven by the festive season in the current quarter.

Home-shopping EBITDA improved by RM0.8m against the preceding quarter, primarily due to the higher revenue in the current quarter.

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**14 ANALYSIS OF PERFORMANCE (continued)**

(c) Performance of the current period (YTD July 2019) against the corresponding period (YTD July 2018):

	<i>All amounts in RM'm unless otherwise stated</i>				
	<b>Financial Highlights</b>			<b>Key Operating Indicators</b>	
	PERIOD	PERIOD	%	PERIOD	PERIOD
	ENDED	ENDED		ENDED	ENDED
	<u>31/7/2019</u>	<u>31/7/2018</u>		<u>31/7/2019</u>	<u>31/7/2018</u>
<b><u>Consolidated Performance</u></b>					
Total revenue	2,470.8	2,727.4	-9		
EBITDA <sup>1</sup>	880.8	749.9	+17		
EBITDA margin (%)	35.6	27.5	+8		
Profit from operations	553.3	420.9	+31		
Profit before tax	447.3	264.1	+69		
Net profit	337.2	188.6	+79		
Profit attributable to ordinary equity holders of the Company	345.6	191.3	+81		
<b><u>(i) Television</u></b>					
Subscription revenue	1,853.0	2,031.7	-9		
Advertising revenue	177.4	169.3	+5		
Other revenue	141.4	206.1	-31		
Total revenue	2,171.8	2,407.1	-10		
EBITDA <sup>1</sup>	829.1	681.0	+22		
EBITDA margin (%)	38.2	28.3	+10		
Profit before tax	404.6	191.2	+112		
Pay-TV residential ARPU <sup>2</sup> (RM)				100.0	99.9
<b><u>(ii) Radio</u></b>					
Revenue	125.0	142.7	-12		
EBITDA <sup>1</sup>	64.7	72.7	-11		
EBITDA margin (%)	51.8	50.9	+1		
Profit before tax	63.3	72.5	-13		
Listeners ('mil)				16.7 <sup>3</sup>	16.9 <sup>4</sup>

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BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (c) Performance of the current period (YTD July 2019) against the corresponding period (YTD July 2018) (continued):

*All amounts in RM'm unless otherwise stated*

<b>Financial Highlights</b>			<b>Key Operating Indicators</b>	
PERIOD	PERIOD		PERIOD	PERIOD
ENDED	ENDED	%	ENDED	ENDED
<u>31/7/2019</u>	<u>31/7/2018</u>		<u>31/7/2019</u>	<u>31/7/2018</u>

**(iii) Home-shopping**

Revenue	174.0	177.0	-2
EBITDA <sup>1</sup>	(6.0)	(6.2)	+3
EBITDA margin (%)	(3.4)	(3.5)	+0
Loss before tax	8.1	7.0	-16

**Notes:**

- Earnings before interest, tax, depreciation and amortisation (“EBITDA”) represent profit/(loss) before net finance costs, tax, impairment, write-off and depreciation of property, plant and equipment and amortisation of intangible assets such as software (but excluding amortisation of film library and program rights which are expensed as part of cost of sales), impairment of investments and share of post-tax results from investments accounted for using the equity method.
- Average Revenue Per User (“ARPU”) is the monthly average revenue per residential subscriber. ARPU is calculated by dividing the total subscription revenue derived from residential subscribers over the last twelve months with average number of residential subscribers over the same period.
- Based on the Radio Listenership Survey by GFK dated 23 May 2019 for Peninsular Malaysia and 29 November 2018 for East Malaysia.
- Based on the Radio Listenership Survey by GFK dated 6 June 2018 for Peninsular Malaysia and 13 September 2017 for East Malaysia.

**Consolidated Performance**

**Revenue**

Revenue for the current period of RM2,470.8m was lower by RM256.6m or 9.4% against the corresponding period of RM2,727.4m. This was mainly due to a decrease in subscription revenue, licensing income, advertising revenue, and merchandise sales.



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BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**14 ANALYSIS OF PERFORMANCE (continued)**

- (c) Performance of the current period (YTD July 2019) against the corresponding period (YTD July 2018) (continued):

**Consolidated Performance (continued)**

**EBITDA margin**

EBITDA margin increased by 8.1% against the corresponding period mainly due to lower content costs from FIFA World Cup and marketing and distribution expenses.

**Net Profit**

Net profit increased by RM148.6m or 78.8% to RM337.2m during the period. The increase was mainly due to an increase in EBITDA, as explained above, lower net finance costs, and offset by higher tax expenses.

**Television**

Revenue for the current period of RM2,171.8m was lower by RM235.3m or 9.8% against the corresponding period of RM2,407.1m. This was mainly due to decrease in subscription revenue and licensing income.

EBITDA increased by RM148.1m or 21.7% against the corresponding period mainly due to lower content costs, offset by lower revenue and higher impairment of receivables.

**Radio**

Radio's revenue for the current period of RM125.0m was lower by RM17.7m or 12.4% compared with the corresponding period of RM142.7m. The lower revenue performance was due to an unfavourable operating environment leading to lower client advertising spend.

The lower revenue resulted in lower EBITDA of RM64.7m which was lower by RM8.0m or 11.0% compared with the corresponding period of RM72.7m.

**Home-shopping**

Home-shopping's revenue for the current period of RM174.0m was lower by RM3m or 1.7% compared with the corresponding period of RM177.0m, which was due to the tax holiday and FIFA World Cup sales campaign in the corresponding period.

Home-shopping EBITDA improved by RM0.2m or 3.2% against corresponding period, which was mainly due to less tactical campaigns in the current period.

- (d) Balance sheet review

As at 31 July 2019, the Group had total assets of RM6,360.6m against RM6,259.6m as at 31 January 2019, an increase of RM101.0m or 1.6%. The Group's total liabilities reduced by RM61.0m or 1.1% to RM5,519.7m against RM5,580.7m as of 31 January 2019. The decrease in total liabilities was due to lower payables and offset by an increase in borrowings due to a drawdown of term loan amounting to RM300.0m and an increase in lease liabilities arising from the adoption of MFRS 16.

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**15 PROSPECTS FOR THE FINANCIAL YEAR ENDING 31 JANUARY 2020**

The market remains challenging with structural changes in the global content, media and advertising industries, including threat of piracy. Astro's focus is to strengthen its core Pay TV and NJOI businesses by redefining customer value propositions, elevating customer service and refreshing content. The company will leverage on its customer base to build new revenue adjacencies in broadband, OTT, digital and commerce. Cost optimisation efforts will continue.

**16 PROFIT FORECAST OR PROFIT GUARANTEE**

Not applicable as the Group did not publish any profit forecast.

**17 QUALIFICATION OF PRECEDING AUDITED ANNUAL FINANCIAL STATEMENTS**

There was no qualification to the preceding audited annual financial statements for the financial year ended 31 January 2019.

**18 PROFIT BEFORE TAX**

The following items have been charged/(credited) in arriving at the profit before tax:

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTER</u>	
	<u>QUARTER ENDED 31/7/2019</u>	<u>QUARTER ENDED 31/7/2018</u>	<u>PERIOD ENDED 31/7/2019</u>	<u>PERIOD ENDED 31/7/2018</u>
	RM'm	RM'm	RM'm	RM'm
Amortisation of intangible assets	131.9	136.5	249.1	253.7
Depreciation of property, plant and equipment	73.4	127.5	149.5	259.0
Depreciation of right-of-use assets	46.5	-	93.1	-
Impairment of software	1.9	-	5.5	-
Impairment of film library and program rights	0.1	-	0.3	-
Impairment of receivables	9.5	22.7	38.6	20.3
Finance income:				
- Interest income	(3.3)	(1.9)	(6.4)	(3.0)
- Unit trust dividend income	(3.4)	(8.3)	(6.5)	(17.2)
- Gain on disposal of unit trusts	-	-	-	(0.2)
- Fair value gain on unit trusts	-	(0.1)	-	-
- Unrealised foreign exchange gain	(30.6)	-	-	-
- Fair value losses on derivative recycled to income statement arising from foreign exchange risk	29.1	-	-	-
	(8.2)	(10.3)	(12.9)	(20.4)

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
BURSA SECURITIES LISTING REQUIREMENTS (continued)**

**18 PROFIT BEFORE TAX (continued)**

The following items have been charged/(credited) in arriving at the profit before tax:

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTER</u>	
	<u>QUARTER ENDED 31/7/2019</u>	<u>QUARTER ENDED 31/7/2018</u>	<u>PERIOD ENDED 31/7/2019</u>	<u>PERIOD ENDED 31/7/2018</u>
	RM'm	RM'm	RM'm	RM'm
Finance costs:				
- Bank borrowings	21.6	26.1	45.0	53.1
- Finance lease liabilities	24.6	25.1	50.0	50.5
- Vendor financing	6.6	6.0	12.9	13.7
- Loss on disposal of unit trusts	-	1.0	-	-
- Realised foreign exchange losses	0.5	6.4	0.6	9.9
- Unrealised foreign exchange losses/(gain)	-	42.0	(14.1)	50.6
- Fair value loss/(gain) on derivative recycled to income statement arising from:				
- Interest rate risk	2.1	3.2	0.9	5.6
- Foreign exchange risk	0.2	(4.6)	22.6	(8.2)
- Others	0.6	1.0	1.2	2.9
	<u>56.2</u>	<u>106.2</u>	<u>119.1</u>	<u>178.1</u>

Other than as presented in the income statement and as disclosed above, there were no gain/loss on disposal of quoted and unquoted investments or properties, impairment of assets or any other exceptional items for the current quarter.

**19 TAXATION**

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTER</u>	
	<u>QUARTER ENDED 31/7/2019</u>	<u>QUARTER ENDED 31/7/2018</u>	<u>PERIOD ENDED 31/7/2019</u>	<u>PERIOD ENDED 31/7/2018</u>
	RM'm	RM'm	RM'm	RM'm
Current tax	59.5	38.6	122.0	105.7
Deferred tax	(6.6)	(24.1)	(11.9)	(30.2)
	<u>52.9</u>	<u>14.5</u>	<u>110.1</u>	<u>75.5</u>

The Group's effective tax rate for the current quarter and period ended 31 July 2019 is in line with the statutory tax rate of 24%.

The Group's effective tax rate for the corresponding quarter and period ended 31 July 2018 is higher than the statutory tax rate of 24% principally due to unrecognised tax losses and expenses not deductible for tax purpose.

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**20 GROUP BORROWINGS AND DEBT SECURITIES**

The amount of Group borrowings and debt securities are as follows:

As at 31 July 2019	Current		Non-current		Total	
	USD Denominated RM'm	RM Denominated RM'm	USD Denominated RM'm	RM Denominated RM'm	USD Denominated RM'm	RM Denominated RM'm
<b>Unsecured:</b>						
Term loans <sup>(a)</sup>	206.3	81.5	204.3	755.0	410.6	836.5
Less: Debt issuance costs	-	(1.6)	-	(3.7)	-	(5.3)
Term loans, net of debt issuance costs	206.3	79.9	204.3	751.3	410.6	831.2
Synthetic Foreign Currency Loan	-	2.7	-	612.7	-	615.4
Unrated Medium Term Note	-	7.4	-	300.0	-	307.4
Finance lease						
- Lease of transponders <sup>(b)</sup>	72.0	87.2	1,124.8	221.3	1,196.8	308.5
- Other leases <sup>(c)</sup>	-	15.6	-	66.7	-	82.3
	72.0	102.8	1,124.8	288.0	1,196.8	390.8
	278.3	192.8	1,329.1	1,952.0	1,607.4	2,144.8
<b>As at 31 July 2018</b>						
	USD Denominated RM'm	RM Denominated RM'm	USD Denominated RM'm	RM Denominated RM'm	USD Denominated RM'm	RM Denominated RM'm
<b>Unsecured:</b>						
Term loans <sup>(a)</sup>	204.4	308.9	402.5	600.0	606.9	908.9
Less: Debt issuance costs	-	(2.8)	-	(2.5)	-	(5.3)
Term loans, net of debt issuance costs	204.4	306.1	402.5	597.5	606.9	903.6
Synthetic Foreign Currency Loan	-	2.6	-	612.7	-	615.3
Unrated Medium Term Note	-	7.3	-	300.0	-	307.3
Finance lease						
- Lease of transponders <sup>(b)</sup>	115.6	100.4	1,150.5	308.4	1,266.1	408.8
- Lease of equipment and software	-	1.8	-	0.7	-	2.5
	115.6	102.2	1,150.5	309.1	1,266.1	411.3
	320.0	418.2	1,553.0	1,819.3	1,873.0	2,237.5

Note:

- (a) USD Term loan with notional amount USD99.0m had been swapped into RM at an average exchange and fixed interest rate of USD/RM3.0189 (31 July 2018: USD/RM3.0189) and 4.19% (inclusive of margin of 1%) (31 July 2018: 4.19% (inclusive of margin of 1%)). RM Term loan with notional amount RM150.0m remains unhedged, with average interest rates of 4.86% (inclusive of margin of 1%) per annum. The decrease in Term loan arises from repayment of principal amount for USD Term Loan and RM Term Loan of USD49.5m and RM750.0m respectively, offset by drawdown by MBNS of RM380m on 23 August 2018 at fixed interest rate of 5.18% per annum, RM50m on 28 March 2019 at floating rate of 5.30% per annum and RM250m on 28 June 2019 at floating rate of 4.95% per annum.

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**20 GROUP BORROWINGS AND DEBT SECURITIES (continued)**

Note (continued):

- (b) Lease of transponders on the MEASAT 3 satellite (“M3”), MEASAT 3 T11 (“M3-T11”) satellite, MEASAT 3a satellite (“M3a”) from the lessor, MEASAT Satellite Systems Sdn. Bhd.(“MSS”), a related party and MEASAT 3b satellite (“M3b”) from the lessor, MISAL, a related party. The liabilities for M3, M3-T11 and M3a are denominated in RM, while M3b is denominated in USD.

The effective interest rate of the finance lease as at 31 July 2019 is 6.2% (31 July 2018: 6.2%), 4.6% (31 July 2018: 4.6%), 12.5% (31 July 2018: 12.5%) and 5.6% (31 July 2018: 5.6%) per annum for M3, M3-T11, M3a and M3b respectively.

The decrease is due to repayment of finance lease liabilities as disclosed in statement of cash flows.

- (c) Included in other leases are those leases previously classified as operating leases under MFRS 117 that are recognised on-balance sheet upon application of MFRS 16 on 1 February 2019.

**21 DERIVATIVE FINANCIAL INSTRUMENTS**

**(a) Disclosure of derivatives**

Details of derivative financial instruments outstanding as at 31 July 2019 are set out below:

Types of derivatives	Contract/ Notional Amount RM'm	Fair Value Assets RM'm	Fair Value Liabilities RM'm
Forward currency options (“FX Options”)			
- Less than 1 year	68.9	0.5	-
- 1 to 3 years	39.1	-	-
	108.0	0.5	-
Forward foreign currency exchange contracts (“FX Contracts”)*			
- Less than 1 year	905.2	2.1	(6.2)
- 1 to 3 years	272.6	2.1	(0.8)
- More than 3 years	162.5	5.2	-
	1,340.3	9.4	(7.0)

\* Included is FX Contracts entered for payment of lease of transponder on M3b with notional principal amounts of RM508.7m.

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**21 DERIVATIVE FINANCIAL INSTRUMENTS (continued)**

**(a) Disclosure of derivatives (continued)**

Types of derivatives (continued)	Contract/ Notional Amount RM'm	Fair Value Assets RM'm	Fair Value Liabilities RM'm
Interest rate swaps (“IRS”)			
- Less than 1 year	251.0	-	(0.4)
- 1 to 3 years	213.6	-	(1.4)
	464.6	-	(1.8)
Cross-currency interest rate swaps (“CCIRS”)			
- Less than 1 year	149.4	55.5	-
- 1 to 3 years	149.4	55.3	-
	298.8	110.8	-

There have been no changes since the end of the previous financial year ended 31 January 2019 in respect of the following:

- (i) the market risk and credit risk associated with the derivatives as these are used for hedging purposes;
- (ii) the cash requirements of the derivatives;
- (iii) the policies in place for mitigating or controlling the risks associated with the derivatives; and
- (iv) the related accounting policies.

**(b) Disclosure of gains/(losses) arising from fair value**

The Group determines the fair values of the derivative financial instruments relating to the FX Contracts and FX Options using valuation techniques which utilise data from recognised financial information sources. Assumptions are based on market conditions existing at each balance sheet date. The fair values are calculated at the present value of the estimated future cash flow using an appropriate market based yield curve. As for IRS and CCIRS, the fair values were obtained from the counterparty banks.

As at 31 July 2019, the Group recognised net total derivative financial assets of RM111.9m, a decrease of RM20.6m from the previous financial year ended 31 January 2019, on re-measuring the fair values of the derivative financial instruments. The corresponding decrease of RM20.1m has been included in equity in the hedging reserve and remaining RM0.5m were net accrued interest.

Forward foreign currency exchange contracts (“FX Contracts”) and foreign currency options (“FX Options”)

FX Contracts and FX Options are used to manage the foreign currency exposures arising from the Group’s payables denominated in currencies other than the functional currencies of the Group. The FX Contracts and FX Options were entered into for a period of up to 6 years.

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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
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**21 DERIVATIVE FINANCIAL INSTRUMENTS (continued)**

**(b) Disclosure of gains/(losses) arising from fair value (continued)**

Interest rate swaps (“IRS”)

IRS are used to achieve an appropriate interest rate exposure within the Group. The Group entered into IRS to hedge the cash flow risk in relation to the floating interest rate of vendor financing, as disclosed in Note 23.

The IRS for vendor financing were entered into for a period of up to 3 years with an average fixed swap rate of 3.67% p.a. (31 January 2019: 3.67% p.a.).

Cross-currency interest rate swaps (“CCIRS”)

To mitigate financial risks arising from adverse fluctuations in interest and exchange rates, the Group entered into CCIRS.

The CCIRS for bank loan was entered for entire term of bank loan and had an average fixed swap rate and exchange rate of 4.19% p.a. (inclusive of interest margin of 1% p.a.) (31 January 2019: 4.19% p.a. (inclusive of interest margin of 1% p.a.)) and USD/RM3.0189 (31 January 2019: USD/RM3.0189) respectively.

**22 RECEIVABLES**

Receivables include trade receivables. Trade receivables including amounts owing from related party are generally granted credit term ranging from 0 to 60 days. Ageing analysis of trade receivables of the Group as at 31 July 2019 as follows:

	Current to 90 days RM'm	Over 90 days RM'm	Total RM'm
Neither past due nor impaired	274.8	-	274.8
Not past due but impaired	3.9	-	3.9
Past due but not impaired	73.9	26.3	100.2
Past due and impaired	7.5	42.7	50.2
	360.1	69.0	429.1

The above trade receivables are past due but not impaired as based on past collection trends, management believes that these balances are recoverable. Impairment of receivables has been made by considering the impact of the historical collection trend, credit terms, payment term and credit assessment towards the outstanding amount due.

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**23 PAYABLES**

Included in payables are credit terms granted by vendors that generally range from 0 to 90 days (31 January 2019: 0 to 90 days). Vendors of set-top boxes and outdoor units have adopted an extended payment term of 36 months (“vendor financing”) on Usance Letter of Credit Payable at Sight (“ULCP”) basis to the Group.

The effective interest rates at the end of the financial period ranged between 4.2% p.a. and 4.9% p.a. (31 January 2019: 4.5% p.a. and 4.9% p.a.).

As at 31 July 2019, the vendor financing included in payables is RM575.0m (31 January 2019: RM552.3m), comprising current portion of RM251.0m (31 January 2019: RM140.7m) and non-current portion of RM324.0m (31 January 2019: RM411.6m).

**24 FOREIGN EXCHANGE RISK**

The Group is exposed to foreign currency risk on sales, purchases and borrowings that are denominated in a currency other than the respective functional currencies of the Group’s entities. The currency giving rise to this risk is primarily USD.

The Group hedges its foreign currency denominated trade payables. The Group uses FX Contracts and FX Options to hedge its foreign currency risk. FX Contracts have maturities of up to 6 years after the end of the balance sheet date. Where necessary, the FX Contracts are rolled over at maturity. The Group has also entered into CCIRS to mitigate financial risks arising from adverse fluctuations in interest and exchange rates.

The notional principal amount and maturity profiles of FX Contracts outstanding as at 31 July 2019 and CCIRS are set out in Note 21.

The currency exposure of financial assets and financial liabilities of the Group that are denominated in USD are set out below:

	<b>As at 31/7/2019</b>	<b>As at 31/1/2019</b>
	<b>RM’m</b>	<b>RM’m</b>
Deposits with licensed banks	-	16.0
Receivables	8.5	11.0
Payables	(261.8)	(328.4)
Borrowings	(1,607.4)	(1,728.2)

**25 CHANGES IN MATERIAL LITIGATION**

There have been no significant developments in material litigations since the last balance sheet included in the annual audited financial statements up to the date of this announcement.



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**PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE  
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**26 DIVIDENDS**

- (a) The Board of Directors has declared a second interim single-tier dividend of 2.0 sen per ordinary share in respect of the financial year ending 31 January 2020 amounting to approximately RM104,286,290, to be paid on 11 October 2019. The entitlement date for the dividend payment is 30 September 2019.

A depositor shall qualify for entitlement to the dividend only in respect of:

- (i) shares transferred to the depositor's securities account before 4.30 pm on 30 September 2019 in respect of transfers; and
  - (ii) shares bought on Bursa Malaysia Securities Berhad on a cum entitlement basis.
- (b) Total dividend declared for the financial period ended 31 July 2019 is 4.0 sen per share, based on 5,214,314,500 ordinary shares (31 July 2018: 5.0 sen per share based on 5,213,883,600 ordinary shares).

**27 EARNINGS PER SHARE**

The calculation of basic earnings per ordinary share at 31 July 2019 was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding.

The calculation of diluted earnings per ordinary shares at 31 July 2019 was based on profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares.

The following tables reflect the profit and share data used in the computation of basic and diluted earnings per share as at 31 July 2019:

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTER</u>	
	<u>QUARTER ENDED 31/7/2019</u>	<u>QUARTER ENDED 31/7/2018</u>	<u>PERIOD ENDED 31/7/2019</u>	<u>PERIOD ENDED 31/7/2018</u>
Profit attributable to the equity holders	169.4	16.6	345.6	191.3
<b>(i) Basic EPS</b>				
Weighted average number of issued ordinary shares ('m)	5,214.3	5,213.9	5,214.3	5,213.9
Basic earnings per share (RM)	<u>0.032</u>	<u>0.003</u>	<u>0.066</u>	<u>0.037</u>
<b>(ii) Diluted EPS</b>				
Weighted average number of issued ordinary shares ('m)	5,214.3	5,213.9	5,214.3	5,213.9
Effect of dilution:				
Grant of share awards under the management share scheme ('m)	<u>0.2</u>	<u>4.2</u>	<u>0.2</u>	<u>4.4</u>
	<u>5,214.5</u>	<u>5,218.1</u>	<u>5,214.5</u>	<u>5,218.3</u>
Diluted earnings per share (RM)	<u>0.032</u>	<u>0.003</u>	<u>0.066</u>	<u>0.037</u>

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**28. MATERIAL EVENTS SUBSEQUENT TO END OF THE FINANCIAL PERIOD**

There were material subsequent events during the period from the end of the quarter review to 12 September 2019.

**BY ORDER OF THE BOARD**

**LIEW WEI YEE SHARON**  
(License No. LS0007908)

Company Secretary  
12 September 2019